FLEET OPTIMIZATION PLATFORM FOR AUTONOMOUS VEHICLES

Smart Products for Automated Transportation

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The future of mobility isn't in autonomous vehicles but in what they can offer once they're operated and managed altogether.
BESTMILE CLOUD PLATFORM
The B2B2C solution for autonomous mobility

BestMile offers a cloud platform to manage autonomous vehicles remotely.

BestMile provides a management platform designed to operate and optimize any fleet of autonomous vehicles.

BestMile’s software acts as a brain, a remote intelligence for autonomous vehicle fleets.
BESTMILE PRODUCT
A unique B2B2C solution for autonomous fleets

1. Get real-time demand and / or schedule to follow

2. VEHICLES SEND DATA TO THE PLATFORM

3. OPTIMIZE THE SYSTEM

4. TRANSLATE TO MISSIONS

5. SEND MISSIONS

6. Provide relevant information to passengers, in real-time
BESTMILE ENGINE

Innovative technology

Real-time dispatching
Optimized HD routing
Flexible timetable/route
Charging management
Network state forecast
Data analytics

THE MORE THE SYSTEM IS USED, THE SMARTER IT GETS
AUTONOMOUS BUSES

Public transportation
For private sites and cities
City Center – Opened on June 23!

- POSTBUS
  Switzerland’s main public transport operator

- 2 NAVYA Arma
  New vehicle

- 2 Years
  Open to everyone
  In Sion, Switzerland

- In traffic
  Public site
AUTONOMOUS CARS

Envisaged applications
For mobility service providers

Extended valet parking
Clever car sharing
Taxi services
UNIQUE SELLING PROPOSITION
Why are we unique?

We are **active**, not passive. We send right commands to the right vehicle at the right time.

We’re **independent** of any manufacturer. We work with everyone, so we control **mixed fleet** (different vehicle types).

Our products are fully modular. Clients can use our services as a **turnkey solution, or use only what they need** through our APIs.
OUR TALENTED TEAM
25 people from 10 countries

Raphaël Gindrat
Chief Executive Officer
Co-founder

Anne Koymans
Chief Science Office
Co-founder

+ HR, Exec. Assistant & Interns

R&D TEAM
Front-end engineers
Back-end engineers
DevOps engineers

Aloïs Cochard
CTO

Nikolas Geroliminis
EPFL Professor
+ 2 mathematicians

Luc Texier
Head of Business Dev.

Michaël Thémans
Strategic Business Dev.

Leemor Chandally
Strategic Partnerships,
North America

Mikaël Vaivre
Product Manager
SEED ROUND CLOSED

WE HAVE BEEN SELF-FUNDED AND PROFITABLE SINCE DAY ONE!

WE JUST CLOSED A $2.5 MILLION SEED ROUND IN EQUITY

CONSOLIDATE OUR TECHNOLOGICAL LEAD

SALES CHANNEL AND MARKETING

INTERNATIONAL EXPANSION

EXIT STRATEGY: Trade sale to a big tech company or car manufacturer
ACHIEVEMENTS & NEXT STEPS
What we have done, where we are going

PROJECTS

- EDF
- NAVYA
- CityMobil2
- CATS
- Auro Robotics
- Hi-Tech Robotic SystemZ
- next

PARTNERSHIPS

- HI-TECH
- TECH
- ROBOTIC
- SYSTEMZ

NEXT STEPS

- Manage larger scale fleets of autonomous vehicles
- Improve our simulation tools and machine learning techniques
- Integrate live external data (traffic, weather, connected infra.) to improve our services
- Deep technological integration (API) with big partners

AWARDS

- StartUp Challenge
- EY
- Hello Tomorrow Challenge
- Pioneers Challenge
- Cisco Entrepreneurs in Residence
- IMD
- lift
- TOP 100
- Bilan
- Greater Urban Innovators
IN 10 YEARS, AUTONOMOUS MOBILITY WILL BE A HUNDREDS BILLION $ INDUSTRY

50% OF IT WILL BE COVERED BY NEW PLAYERS

AND IT’S STARTING NOW

THANK YOU.